



## Sales/Customer Experience Norway - Les Mills Nordic

**Are you an experienced Sales Person? Are you passionate about health and fitness and wants to help partners building healthier business and potential customers to fall in love with fitness? Do you live in Norway? Then you might be the one we're looking for!**

Les Mills office is located at Gärdet in Stockholm, where you will visit once a month. Your work place will be from home and on the road to visit and support our club partners in Norway.

### **Job description**

As a Customer Experience for Norway you will support our club partners to better business. This by setting goals, do strategical work with the club customer leadership team, do educations, measure and follow up the set KPI's.

You are responsible for the success and performance of the area you manage, and to reach the goal and budget for your area on a monthly, quarterly and yearly basis. This include recruiting and finding new opportunities that you will support to healthier business.

### **Qualifications**

To be successful in this position you are a high achiever and enjoy working in a high performance environment. You are effective in your time management and you have a natural challenger profile who are comfortable creating positive tension and challenging the customer, proposing new directions and different ways of approaching business. You are strong in sales, negotiation skills and excellent in closure. You are committed to help your club partners to success.

You will be part of a value driven company and team based on the values: trust one another, commit to decisions and plans of action, hold one another accountable for delivering committed targets and results, focus on the achievement of the team result and require that team members meet their own goals to achieve overall team results. Business travels occurs.

For this position you need to be commercial, grounded and self-motivated.

### **Les Mills Nordic AB**

We inspire millions of people to get moving every week. They engage with us and rely on us for the world's best group training. We mix great music and cutting-edge science to help people fall in love with fitness. Our workouts are licensed by 17,500 partners in 100 countries around the world. We support our partners with research, marketing and new workouts every three months. Our tribe of 130,000 certified instructors bring those workouts to life every day. The future of fitness is merging physical and digital. We are leading the way with immersive training and workouts on demand.

**Are you ready to join us?**

**Please send your application to [Carl.McCartney@lesmills.com](mailto:Carl.McCartney@lesmills.com)**